MISSISSIPPI ECONOMIC DEVELOPMENT COUNCIL

MMA
Mississippi Manufacturers Association

# COVID-19 CONCERNS ONLINE SURVEY OF MISSISSIPPI BUSINESS COMMUNITY CONDUCTED IN COLLABORATION BY MEC, MEDC \& MMA 

Excerpted Report Date April 30, 2020

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## Survey Overview

Online survey deployed by Godwin Research on Wednesday, April 22, closing Friday, April 24 @ 5 p.m. Emailed to members of MEC, MMA and MEDC (representative of diverse business sectors and interests) to gain insight into statewide across a broad base of community leaders and employers, large and small.

- Tremendous response rate in $\mathbf{7 2}$ hours
- 1,040 completed surveys representing concerns and interests of decision-makers of diverse businesses statewide
- 2,667 viewed survey - 39\% completing survey in $\mathbf{7 2}$ hours

Note: Participants were not required to complete every Question to continue with survey. Completed totals numbers do vary, with results remaining at a very high degree of confidence.

## Completion / Dropout



Completed $=1,040 \quad$ Drop Out $=0$

| Viewed | Started | Completed | Completion <br> Rate <br> 2667 | $\mathbf{1 0 4 0}$ | $\mathbf{1 0 4 0}$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

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## Q1. During the COVID-19 lock-down period, was your organization designated

 as: (Multiple choice)

|  | Answer | Count | Percent |  |  |
| :--- | ---: | ---: | ---: | :---: | :---: |
| 1. Essential | 596 | $57.58 \%$ |  |  |  |
| 2. Non-Essential | 273 | $26.38 \%$ |  |  |  |
| 3. Some segments were essential, some were non-essential | 128 | $12.37 \%$ |  |  |  |
| 4. Not sure/Don't know | 38 | $3.67 \%$ |  |  |  |
| Total | 1035 | $100 \%$ |  |  |  |
| Confidence Interval @ 95\%: [1.570 - 1.672] |  |  |  |  |  |

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Q2. Has the recent outbreak of the coronavirus (COVID-19) directly impacted your organization? (Multiple choice)


|  | Answer | Count | Percent |
| :--- | :--- | ---: | ---: |
| 1. No impact | 67 | $6.55 \%$ |  |
| 2. Yes, negatively | 898 | $87.78 \%$ |  |
| 3. Yes, positively | 58 | $5.67 \%$ |  |
| Total | 1023 | $100 \%$ |  |
| Confidence Interval @ 95\%: [1.970-2.013] |  |  |  |

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Q3. Are you currently reducing or planning to reduce staff and/or hours? (Multiple choice)


|  | Answer | Count | Percent |
| :--- | :--- | ---: | ---: |
| 1. Yes, to the number of staff | 73 | $7.07 \%$ |  |
| 2. Yes, to the hours worked by staff | 175 | $16.96 \%$ |  |
| 3. Yes, both the number of staff and the hours worked by staff | 347 | $33.62 \%$ |  |
| 4. No plans to do so at this time | 437 | $42.34 \%$ |  |
| Total | 1032 | $100 \%$ |  |
| Confidence Interval @ 95\%: [3.056 - 3.169] |  |  |  |

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Q4. Please indicate the impact COVID-19 has had on your organization's current revenue.

## DECREASE:



| Answer | Count | Percent |  |
| :--- | :--- | ---: | ---: | ---: |
| 1. No impact | 104 | $11.53 \%$ |  |
| 2. $20 \%$ |  | 123 | $13.64 \%$ |
| 3. $40 \%$ | 149 | $16.52 \%$ |  |
| $4.60 \%$ | 142 | $15.74 \%$ |  |
| 5. $80 \%$ |  | 192 | $21.29 \%$ |
| 6. $100 \%$ |  | 192 | $21.29 \%$ |
| Total |  | 902 | $100 \%$ |
| Confidence Interval @ 95\% : [3.746 - 3.964] |  |  |  |

Q5. Please indicate the impact COVID-19 has had on your organization's current employment.

## DECREASE:



|  | Answer | Count | Percent |
| :---: | :---: | :---: | :---: |
| 1. | No impact | 360 | 42.30\% |
| 2. | 20\% | 109 | 12.81\% |
| 3. | 40\% | 80 | 9.40\% |
| 4. | 60\% | 63 | 7.40\% |
| 5. | 80\% | 96 | 11.28\% |
| 6. | 100\% | 143 | 16.80\% |
|  | Total | 851 | 100\% |
|  | Confidence Interval @ 95\%: [2.698-2.961] |  |  |

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Q6. Please indicate the impact you estimate COVID-19 will have on your organization's employment over the next 30-60 days.

## DECREASE:



|  | Answer | Count | Percent |
| :--- | :--- | ---: | ---: | ---: |
| 1. No impact | 297 | $38.17 \%$ |  |
| 2. $20 \%$ |  | 139 | $17.87 \%$ |
| 3. $40 \%$ | 61 | $7.84 \%$ |  |
| 4. $60 \%$ |  | 97 | $12.47 \%$ |
| 5. $80 \%$ |  | 85 | $10.93 \%$ |
| 6. $100 \%$ |  | 99 | $12.72 \%$ |
| Total |  | 778 | $100 \%$ |
| Confidence Interval @ 95\%: [2.654-2.912] |  |  |  |

Q7. Please indicate the impact you estimate COVID-19 will have on your organization's revenue over the next 30 to 60 days.

## DECREASE:



|  | Answer | Count | Percent |
| :--- | :--- | ---: | ---: |
| 1. | No impact | 68 | $7.87 \%$ |
| 2. $20 \%$ |  | 148 | $17.13 \%$ |
| 3. $40 \%$ |  | 150 | $17.36 \%$ |
| 4. $60 \%$ | 166 | $19.21 \%$ |  |
| 5. $80 \%$ | 206 | $23.84 \%$ |  |
| 6. $100 \%$ |  | 126 | $14.58 \%$ |
|  | Total |  | 864 |
|  | Confidence Interval @ 95\%: [3.676 - 3.880] | $100 \%$ |  |

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Q8. Has your organization placed any restrictions on your employees entering the workplace? (Multiple choice)


|  | Answer | Count | Percent |
| :--- | :--- | ---: | ---: |
| 1. Yes | 647 | $71.10 \%$ |  |
| 2. No | 221 | $24.29 \%$ |  |
| 3. Not sure/Don't know | 23 | $2.53 \%$ |  |
| 4. Other | 19 | $2.09 \%$ |  |
| Total |  | 910 | $100 \%$ |
| Confidence Interval @ 95\%: [1.315-1.397] |  |  |  | DEVELOPMENT COUNCIL

Q9. Has your organization placed any restrictions on any non-employees entering your place of business or facilities? (Multiple choice)


|  | Answer | Count | Percent |
| :--- | ---: | ---: | ---: |
| 1. Yes | 753 | $83.95 \%$ |  |
| 2. No | 113 | $12.60 \%$ |  |
| 3. Don't know, not sure | 18 | $2.01 \%$ |  |
| 4. Other | 13 | $1.45 \%$ |  |
| Total | 897 | $100 \%$ |  |
| Confidence Interval @ 95\%: [1.174 - 1.245] |  |  |  |

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## Q10. Please select your organization's top three concerns regarding the impact of COVID-19. (Multiple choice, up to three selections)



|  | Answer | Count | Percent |
| :---: | :---: | :---: | :---: |
| 1. | Decreased consumer confidence and spending | 394 | 12.00\% |
| 2. | Loss of market share | 77 | 2.35\% |
| 3. | The duration of lock-down and quarantine period | 415 | 12.64\% |
| 4. | Domestic supply chain disruptions | 139 | 4.23\% |
| 5. | International supply chain disruptions | 54 | 1.64\% |
| 6. | Operational issues associated with restarting | 105 | 3.20\% |
| 7. | Financial impact on operations, and/or liquidity, capital | 613 | 18.67\% |
| 8. | Global recession | 162 | 4.93\% |
| 9. | Going out of business | 193 | 5.88\% |
| 10. | Loss of funding (for governmental and not for profit organizations) | 123 | 3.75\% |
| 11. | Impacts on tariff and trade issues | 18 | 0.55\% |
| 12. | Increased international political controversy | 11 | 0.34\% |
| 13. | Rehiring, replacing, and retraining workforce upon reopening | 86 | 2.62\% |
| 14. | Uncertainty over recurring Covid-19 outbreaks in the future | 306 | 9.32\% |
| 15. | Workforce safety to protect employees from infection | 281 | 8.56\% |
| 16. | Workforce reduction | 92 | 2.80\% |
| 17. | Lower productivity | 169 | 5.15\% |
| 18. | Other | 35 | 1.07\% |
| 19. | None of the above | 10 | 0.30\% |
|  | Total | 3283 | 100\% |
|  | Confidence Interval @ 95\%: [8.021-8.376] |  |  | DEVELOPMENT COUNCIL

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## Q10. Consolidated Responses - Top Three Concerns for impact of COVID-19.

Business Financial, Market Concerns44.87\%Financial impact on operations, and/or liquidity, capital
Going out of business
Lower productivity
Domestic supply chain disruption
Loss of funding (governmental and non-profit organizations)
Operational issues associated with restarting
Loss of market shareInternational supply chain disruptions
COVID-19 Concerns21.96\%The duration of lock-down and quarantine periodUncertainty over recurring Covid-19 outbreaks in the future
Workforce Concerns ..... 13.98\%
Workforce safety to protect employees from infection Workforce reduction concerns
Rehiring, replacing, and retraining workforce upon reopening
Consumer Concern ..... 12\%Decreased consumer confidence and spending
Global Concerns ..... 5.82\%
Global recession
Impacts on tariff and trade issues Increased international political controversy DEVELOPMENT COUNCIL

## Order of Concerns (by respondent \%)

1. Financial impact on operations, and/or liquidity, capital
2. The duration of lock-down and quarantine period
3. Decreased consumer confidence and spending
4. Uncertainty over recurring Covid-19 outbreaks in the future
5. Workforce safety to protect employees from infection
6. Going out of business
7. Lower productivity
8. Global recession
9. Domestic supply chain disruption
10. Loss of funding (governmental and non-profit organizations)
11. Operational issues associated with restarting
12. Workforce reduction concerns
13. Rehiring, replacing, and retraining workforce upon reopening
14. Loss of market share
15. International supply chain disruptions
16. Impacts on tariff and trade issues
17. Increased international political controversy

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Q11. Estimate the percentage of your organization's employees who are able to work remotely. (Select from drop-down list)


| Answer | Count | Percent |
| :---: | :---: | :---: |
| 1. None | 486 | 48.84\% |
| 2. $10 \%$ | 152 | 15.28\% |
| 3. $20 \%$ | 47 | 4.72\% |
| 4. $30 \%$ | 28 | 2.81\% |
| 5. $40 \%$ | 23 | 2.31\% |
| 6. $50 \%$ | 50 | 5.03\% |
| 7. $60 \%$ | 14 | 1.41\% |
| 8. $70 \%$ | 18 | 1.81\% |
| 9. $80 \%$ | 28 | 2.81\% |
| 10. $90 \%$ | 19 | 1.91\% |
| 11. $100 \%$ | 115 | 11.56\% |
| 12. Not sure/Don't know | 15 | 1.51\% |
| Total | 995 | 100\% |
| Confidence Interval @ 95\%: [3.376-3.834] |  |  |

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Q12. Estimate the percentage of your organization's employees that are currently working remotely. (Select from drop-down list)


|  | Answer | Count | Percent |
| :---: | :---: | :---: | :---: |
|  | None | 546 | 55.83\% |
|  | 10\% | 121 | 12.37\% |
|  | 20\% | 36 | 3.68\% |
|  |  | 29 | 2.97\% |
|  |  | 21 | 2.15\% |
|  | 50\% | 40 | 4.09\% |
|  | 60\% | 17 | 1.74\% |
|  |  | 16 | 1.64\% |
|  | 80\% | 26 | 2.66\% |
| 10. | 90\% | 25 | 2.56\% |
|  | 100\% | 87 | 8.90\% |
|  | Don't know/Not sure | 14 | 1.43\% |
|  | Total | 978 | 100\% |
|  | Confidence Interval @ 95\%: [3.064-3.507] |  |  |

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Q13. Has your organization or business received any benefits from the initial wave of federal assistance programs? Please exclude the $\mathbf{\$ 1 , 2 0 0}$ stimulus check benefit. (Multiple Choice)


|  | Answer | Count | Percent |
| :--- | :--- | ---: | ---: |
| 1. Yes | 380 | $36.96 \%$ |  |
| 2. No | 576 | $56.03 \%$ |  |
| 3. Don't know/Not sure | 72 | $7.00 \%$ |  |
| Total | 1028 | $100 \%$ |  |
| Confidence Interval @ 95\%: [1.664-1.737] |  |  |  |

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Q14. Will you need support or advice before applying for any federal business support programs? (Multiple choice)


|  | Answer | Count | Percent |
| :--- | :--- | ---: | ---: |
| 1. Yes | 247 | $23.89 \%$ |  |
| 2. No |  | 432 | $41.78 \%$ |
| 3. Don't know/Not sure | 296 | $28.63 \%$ |  |
| 4. Not applicable | 59 | $5.71 \%$ |  |
| Total | 1034 | $100 \%$ |  |
| Confidence Interval @ 95\%: [2.110 - 2.214] |  |  |  |

## Q15-Q17: CONDENSED FOR BREVITY OF OPEN-ENDED QUESTIONS

Q15. What assistance or resources would be helpful to your organization to recover from COVID-19. For example, business loans and grants, opportunities to defer payments, support for employees? (Open ended)

- Loans, PPP
- Grants instead of taking on any additional debt
- Payment deferment overall, with rent and utilities specifically mentioned
- Some identified changes to payroll and other taxes would be beneficial
- Employee support
- Extension of PPP, availability of childcare allowing employees to return to work, availability of PPE, family assistance and training opportunities
- Action to allow economy to reopen/get people (especially small business) back to work


## Q16. What are the top three things your business will have to do to recover from COVID-19?

- Expense reduction, secure loans, grants, new capital
- Increase sales, rebuild market share; reengage with consumers/clients, restore their confidence
- Employee topics-rehire, retention, safe work environment (with concerns about liability)


## Q17. What are the top three things the State of Mississippi can do to help your business recover from COVID-19?

Responses to this varied, more so than in previous questions. Themes include:

- Money from grants, access to forgiven or low-interest business loans, payment deferral (rent, utilities, loans specified)
- Tax payment deferral
- Need assured access to PPE for businesses, yet concerned about risk for liability/lawsuits by providing PPE, but possibly someone may still become infected
- Need for better informational resources to help given rapidly changing stimulus, sheltering and infection control opportunities and directions
- Need for improved responsiveness by state agencies

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Q18. Which ownership type best describes your organization? (Multiple choice)


|  | Answer | Count | Percent |
| :---: | :---: | :---: | :---: |
|  | For profit | 832 | 81.33\% |
| 2. | Not for profit (including those funded by government grants or contracts) | 129 | 12.61\% |
|  | Governmental | 43 | 4.20\% |
|  | Don't know/Not sure | 19 | 1.86\% |
|  | Total | 1023 | 100\% |
|  | Confidence Interval @ 95\%: [1.228-1.304] |  |  |

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Q19. In February of 2020, what was your organization's total monthly employment at your main location? (Select from drop-down list)


|  | Answer | Count | Percent |
| :--- | ---: | ---: | ---: |
| 1. No employees other than sole proprietor | 86 | $8.70 \%$ |  |
| 2. Less than 5 employees | 297 | $30.03 \%$ |  |
| 3. 5 to 9 employees | 167 | $16.89 \%$ |  |
| 4. 10 to 19 employees | 124 | $12.54 \%$ |  |
| 5. 20 to 49 employees | 125 | $12.64 \%$ |  |
| 6. 50 to 99 employees | 55 | $5.56 \%$ |  |
| 7. 100 to 249 employees | 76 | $7.68 \%$ |  |
| 8. 250 to 499 employees | 25 | $2.53 \%$ |  |
| 9. 500 to 999 employees | 15 | $1.52 \%$ |  |
| 10. 1,000 or more employees | 19 | $1.92 \%$ |  |
| Total | 989 | $100 \%$ |  |
| Confidence Interval @ 95\%: [3.596 - 3.864] |  |  |  |

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Q20. Please indicate the primary operating sector for your organization.

| 125 |  |  |
| :---: | :---: | :---: |
| $100$ |  |  |
| $75$ |  |  |
|  |  |  |
| BASE |  |  |
| $\square$ 1. None of those listed $\square$ 2. Administrative Services $\square$ 3. Agriculture $\square$ 4. Arts, Entertainment, and Recreation5. Banking/Financial $\square$ 6. Construction $\square$ 7. Education $\square$ 8. Education Services $\quad$ 9. Energy/Utilities11. Hospitality/Tourism $\square$ 12. Information (media, telecommunications, etc.) $\square$ 13. Management Services14. Manufacturing $\square$ 15. Professional Services $\square$16. Professional and Technical Services $\square$ 17. Retail18. Transportation and Warehousing $\square$19. Wholesale Trade $\square$ 20. Other |  |  |
| Answer | Count | Percent |
| 1. None of those listed | 97 | 9.77\% |
| 2. Administrative Services | 9 | 0.91\% |
| 3. Agriculture | 25 | 2.52\% |
| 4. Arts, Entertainment, and Recreation | 42 | 4.23\% |
| 5. Banking/Financial | 33 | 3.32\% |
| 6. Construction | 44 | 4.43\% |
| 7. Education | 37 | 3.73\% |
| 8. Education Services | 18 | 1.81\% |
| 9. Energy/Utilities | 13 | 1.31\% |
| 10. Healthcare | 88 | 8.86\% |
| 11. Hospitality/Tourism | 86 | 8.66\% |
| 12. Information (media, telecommunications, etc.) | 20 | 2.01\% |
| 13. Management Services | 6 | 0.60\% |
| 14. Manufacturing | 80 | 8.06\% |
| 15. Professional Services | 104 | 10.47\% |
| 16. Professional and Technical Services | 23 | 2.32\% |
| 17. Retail | 138 | 13.90\% |
| 18. Transportation and Warehousing | 7 | 0.70\% |
| 19. Wholesale Trade | 13 | 1.31\% |
| 20. Other | 110 | 11.08\% |
| Total | 993 | 100\% |
| Confidence Interval @ 95\%: [11.129-11.868] |  |  |

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Q21. Please indicate the location of your primary operation. (Multiple choice)


|  | Answer | Count | Percent |
| :--- | :--- | ---: | ---: |
| 1. Central Mississippi | 383 | $37.26 \%$ |  |
| 2. East Central Mississippi | 60 | $5.84 \%$ |  |
| 3. Delta | 81 | $7.88 \%$ |  |
| 4. Gulf Coast | 56 | $5.45 \%$ |  |
| 5. Pine Belt | 110 | $10.70 \%$ |  |
| 6. Northeast Mississippi | 154 | $14.98 \%$ |  |
| 7. Northwest Mississippi | 84 | $8.17 \%$ |  |
| 8. Southwest Mississippi | 100 | $9.73 \%$ |  |
| Total | 1028 | $100 \%$ |  |
| Confidence Interval @ 95\%: 3.571 - 3.885] |  |  |  |

